



Five-Year

# Financial Forecast

Through Fiscal Year 2025/26

Prepared March 2021

# CITY OF CLOVIS

## Five-Year Financial Forecast

## Through Fiscal Year 2025/2026

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## **CITY OF CLOVIS**

## FIVE-YEAR FINANCIAL FORECAST

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I N T R O D U C T I O N

#### INTRODUCTION

The Five-Year Financial Forecast through 2025/26 represents a continuing effort to analyze the City's long-term fiscal condition based upon a reasonable set of economic and operational assumptions. It is an important management tool used by both the City Council and the City Manager for identifying fiscal trends and issues which must be addressed in order to assure continued financial success. The set of forecasts contained in this report is not a prediction of what will occur. The forecast is a snapshot in time and an **approximate view of what** <u>could</u> occur in the future if all of the assumptions are realized. As with any forecast or prediction, the assumptions and projections for the nearer years carry more certainty and confidence than for the years further into the future.

The major challenge in the current forecast is the General Fund, where sales and property taxes make up 62% of the total General Fund revenues. The COVID-19 pandemic has made this forecast that much more difficult. In March of 2020, staff presented the 2024/25 forecast. Shortly thereafter, the impact of the pandemic became a reality. Due to the financial impact of the COVID-19 pandemic statewide stay-at-home order, General Fund revenues were projected to be less than expenditures for the fiscal year 2020/21 budget. The budget projected the need to use emergency reserves to balance the structurally imbalanced budget. Staff estimated a \$10 million General Fund revenue reduction between March 2020 and June 2021, and that approximately \$2 million in emergency reserves, plus expenditure cuts in the last quarter of 2019/20 and all of 2020/21 would be required to balance the fiscal year 2020/21 budget. When presented in 2020, staff was estimating an emergency reserve fund balance for June 30, 2020 of \$12.8 million, or 17.1% of the General Fund expenditures. Staff was also estimating that reserve amount would drop to \$10.8 million by June 30, 2021, or 14% of General Fund expenditures.

If there is some good news from this past year, it would be that the reductions in General Fund revenue were much less than forecast. The 2020/21 General Fund revenues were projected to be \$76.8 million when the budget was adopted. General Fund revenues for 2020/21 are now estimated at \$82.7 million, including approximately \$2.1 million in Coronavirus Aid, Relief, and Economic Security (CARES) Act funding and \$0.3 million in Staffing for Adequate Fire and Emergency Response (SAFER) grant funding for the additional fire fighters being hired in 2021 for Fire Station 6. The combination of higher-than-anticipated revenues, CARES funding, and SAFER grant funding result in the 2020/21 General Fund budget being structurally balanced, so no emergency reserves are forecasted to be used.

This report is a forecast, and some of the funds are significantly constrained. It is important that the City continue to closely monitor economic conditions locally, statewide, and nationally. In the past, decisions made at other levels of government have had a very negative impact on City finances, so it will also be important to closely monitor what is happening in Sacramento and Washington D.C. as various stimulus programs and policy proposals may impact the City's revenue and expenditures.

#### EXECUTIVE SUMMARY

The General Fund forecast continues to be significantly constrained during the forecast period with General Fund discretionary revenues projected to grow at a slower pace than the demand for General Fund expenditures. The four primary factors leading to this constraint are as follows:

- The Public Employees' Retirement System (PERS) costs are rising significantly due to changes in the actuarial assumptions and the discount rate.
- The demand for many General Fund services is growing in direct proportion with the City's growth, which continues at a brisk pace.
- The long-term impact of the pandemic on the City's fiscal resources remains a concern. While the initial impacts have been less than anticipated, there remain possible longer-term impacts that cannot be predicted at this time.
- The need to staff Fire Station 6, which is scheduled to open in late 2021. Whereas staffing for most services can grow at a gradual pace in proportion to population growth, Fire Department staffing needs to expand much less frequently, but in much larger increments because all of the new staffing for a new station must be hired at once. Included in this forecast are nine new sworn Fire Department positions, which are the first new fire fighter positions added since 2004 and represent a 14% increase in staffing. In 2020, the City was awarded the SAFER grant which will provide the City approximately \$4.0 million over the next three years to mitigate the impact of this investment. However, the full cost of these additional positions will need to be borne by the General Fund when the grant is exhausted.

The General Fund forecast that is presented is structurally balanced and provides as much growth in critical services as possible. It should be noted that this forecast also includes a sustainable level of funding for the replacement of public safety vehicles, which is something that has not occurred since the Fleet Fund was exhausted during the last recession. However, transfers to the General Government Facilities Fund are at minimal levels if they occur at all, and ongoing transfers to the emergency reserve are limited to only what is necessary to maintain the minimum target of 15% of General Fund expenditures. The amount of the emergency reserve continues to grow, but it does not grow as proportionately fast as expenditures from the General Fund. As a result, the emergency reserve, as a percentage of expenditures, is projected to decline slightly in the later years of the forecast but the percentage remains at or above the 15% minimum level established by City Council for the entire forecast period.

The Water Enterprise Fund forecast maintains stable reserves with annual 3% rate increases that have been adopted and are included in each year of the forecast. The forecast also includes continued contributions to the reserves for the Sustainable Groundwater Management Act (SGMA) and for drought contingency through 2023/24. In 2020/21, there was a \$5 million down payment as required by the Firm Water Supply Agreement with the Fresno Irrigation District (FID). The remaining balance of \$30 million is anticipated to be paid by development impact fees in future years.

The Sewer Enterprise Fund forecast maintains stable reserves throughout the forecast period. The annual 3% rate increases that have been adopted are not forecast to be implemented because the sewer fund is projected to be balanced with adequate reserves. There remains sufficient funds in the Bond Charge Fund balance collected in the prior year to continue the full \$7.30 per month rebate to customers for the next 2 years. The forecast projects a decrease in the rebate beginning in 2023/24 through the remaining years of the forecast. The ability to continue to rebate funds back to ratepayers will be monitored closely throughout the forecast period.

The Community Sanitation Fund maintains stable reserves in this Forecast. A 4% annual increase, or portion thereof, was approved by City Council in November 2004 to be implemented as necessary. In 2020/21, the full 4% increase is needed for both the recycling and greenwaste services. The 4% increase for recycling and greenwaste services is projected through the forecast because these services are contracted and the contract costs are increasing correspondingly. For refuse, a rate increase of 3% is projected in 2021/22 and increases of 2% are projected thereafter for the remainder of the forecast period. The street cleaning revenue, which is based on new unit growth, slightly increases throughout the forecast period.

The Transit Fund shows a positive position throughout the forecast period as a result of increased revenues based on population growth and as the result of all State Local Transportation Funds (LTF) being required to be allocated to Transit. An additional funding source provided by SB1 legislation has become available for operation and capital expenses. With funding for Transit constantly in flux, the types and levels of funding will be closely monitored to make any necessary adjustments to current service levels should the need arise. Beginning with the 2017/18 fiscal year, the Transit Fund was required to defer revenue that it had received but not yet spent. Any working capital that is required to be deferred can be seen on the Transit Fund forecast on the line labeled Deferred Revenue. The deferral is projected to decline in the fiscal years 2020/21 through 2022/23 due to the construction of a transit center.

The Planning and Development Services Enterprise Fund forecast maintains adequate, but constant reserves. The reserves are included in case of a slow-down and prudent funding is maintained throughout the forecast period. There have been several years of relatively high numbers of residential units per year; however, starting in 2021/22, it is anticipated that those numbers will start to decline. As a result, expenditures exceed revenues for most of the forecast period resulting in a slight decrease in ending working capital. Nonetheless, the fund maintains a healthy working capital balance throughout the forecast period.

Internal Service Funds are projected to be self-balancing throughout the forecast period. Each of the Internal Service Funds is continually monitored, and more cost effective programs are implemented wherever possible to reduce costs to all other City operations.

Debt Service Funds will be fully funded to make all debt payments and meet all legal obligations.

#### ANALYSIS OF FUNDS

The purpose of this forecast is to provide the City Council and the City Manager with an early identification of financial trends. With early detection, financial trends identified as possible problems can be dealt with in a reasonable manner rather than waiting for a crisis to occur.

The City's Annual Budget represents a total financing plan for all City operations and must be analyzed by its component parts in order to make any meaningful adjustments. Unlike a private holding company, the City cannot remove cash from any one enterprise operation to help support general tax funded operations. Although there is certainly some financial interdependence between the funds, such as internal service fund charges to allocate common costs, each fund represented in the budget must stand alone.

When analyzing City operations, it is appropriate to look at the budget, department by department. However, when reviewing long range financial policies, it is best to look at the fund structure rather than the department structure. The major fund groups reviewed in this forecast are the operating funds of the City including:

**General Fund** - This fund includes the functions of general government, including elected officials, administration and finance, public safety, and some field maintenance activities, such as parks and street maintenance.

**Enterprise Funds** - These funds include operations for water, sewer, solid waste, street cleaning, transit, and planning and development services.

**Internal Service Funds** - These funds include property and liability insurance, employee benefits, fleet maintenance, and general services.

**Debt Service Funds** - These funds include all debt service activity for which the City is responsible.

G Ε Ν Е R A L F U Ν D

#### GENERAL FUND

#### <u>Current Year – 2020/21</u>

The 2020/21 Annual Budget is not a status quo budget. Significant cuts were implemented in the 2019/20 fiscal year budget which were carried forward into the 2020/21 budget. Due to the estimated financial impact of the pandemic statewide stay-at-home order, General Fund revenues were estimated to be less than estimated expenditures for the fiscal year 2020/21 budget. The approved budget projected the need to use emergency reserves to balance a proposed structurally imbalanced budget. Staff was forecasting a \$10 million General Fund revenue reduction between March 2020 and June 2021. Staff was also estimating that approximately \$2 million in emergency reserves, use of 2019/20 expenditure savings, and proposed expenditure cuts would be required to balance the fiscal year 2020/21 budget.

Developing accurate revenue estimates during a constantly evolving pandemic has proven to be challenging. Many influences at the local, state and federal level have significantly impacted revenue sources both on an ongoing and one-time basis. Based on current estimates, revenues are currently projected to be approximately \$2.7 million above expenditures, allowing for transfers to General Government Facilities and Planning and Development Services. The pandemic and the resources provided for the response to the Creek Fire natural disaster have required the City to make substantial revisions to the 2020/21 estimates. Because the 2020/21 budget was prepared on a fairly conservative basis, most budgets are experiencing better than originally estimated outcomes such as revenues exceeding budgeted estimates while expenditures are not exceeding budgeted estimates.

General Fund revenues are projected to exceed the working budget by \$9.0 million in total for the current fiscal year. This is due to sales taxes faring much better than anticipated amidst a pandemic crisis; additional grant funds including federal funds from the Coronavirus Aid, Relief, and Economic Security Act (CARES) and Staffing for Adequate Fire and Emergency Response (SAFER); and state reimbursements for wildfires along with Transient Occupancy Taxes. All additional grant revenues projected are offset with corresponding additional expenditure increases in salaries, benefits and overtime. Some revenue categories are projected to not meet budget such as Gas Taxes and Community Facilities District Taxes.

Property Taxes are projected to be slightly above budget. Card Room Fees are projected to meet the sharply reduced budgeted amount due to stay-at-home orders. Franchise Fees are projected to be at budget showing no growth from the prior year as more residents are opting into satellite and streaming services for home entertainment which are services not subject to Franchise Fees. Transient Occupancy Taxes are projected to be above budget due to increased occupancy as a result of the Creek Fire. Gas Taxes are not being transferred from capital street improvements to street maintenance and lighting as previously budgeted.

Measures were taken to constrain General Fund expenditures in the current year budget due to the foreseeable increases in Public Employees' Retirement System (PERS) costs as well as the unknown impact on revenues related to the pandemic. Since 89% of the City's discretionary revenues go to Public Safety, it was necessary for the majority of the reductions to fall on these departments as well. The 2020/21 General Fund Budget reflects thirteen unfunded sworn public safety positions in order to reduce expenditures.

The 2020/21 budget included a \$4.1 million unreserved beginning fund balance (Contingency for Economic Uncertainty) which included using \$2 million from the General Fund emergency reserve. A reduction in revenue was estimated due to the impact of the pandemic resulting in the need to use the \$2 million from emergency reserve to balance the 2020/21 budget. However, the 2019/20 fiscal year ended the year with increased sales tax revenues and lower expenditures than estimated resulting in an ending fund balance of \$2 million higher than anticipated in the budget. As a result, it is unlikely that the City will need to use any emergency reserve for the 2020/21 budget year. The expenditure reduction was mostly attributable to a hiring freeze placed on vacant positions at the onset of the pandemic. Due to higher than anticipated revenues discussed above, five of these frozen public safety positions have already been authorized to be filled and it is likely that even more will be filled at the end of the fiscal year. In addition, due to the SAFER grant, nine additional sworn firefighters will be hired this fiscal year.

#### Forecast – 2021/22 through 2025/26

Three distinct challenges are in the General Fund forecast for the next five years. Discretionary revenue is projected to grow at a slower rate, PERS costs will rise significantly, and the City continues to grow which increases the demand for General Fund services, most notably public safety. Included in the public safety growth are additional police officers and the additional staffing needed to open Fire Station 6 in fiscal year 2021/22. The City has received a SAFER grant for \$1.3 million annually for three years which will help offset the costs of staffing Fire Station 6. Still, in order to meet the increasing demand for services for the growing City, much less funding will be available for transfer to the emergency reserve, Fleet Fund, and General Government Facilities Fund. As expenditures plus transfers exceed revenues, the General Fund balance is projected to diminish from \$2.4 million in FY 2021/22 to \$1.7 million in FY 2025/26.

## <u>Revenues</u>

Property Tax and Sales Tax are the two largest sources of discretionary revenue; Franchise Fees, Business Licenses, Transient Occupancy and Other Taxes make up the bulk of the remainder. Due to Proposition 13, property tax growth is largely driven by growth in the City. When growth occurs faster than normal, the property tax grows faster than anticipated, but the growth also brings a corresponding increase in the demand for services. Property Tax revenues, due to increases in development of residential and commercial units last fiscal year, will be realized in FY 2021/22. The City's current base for property taxes which is increased each year by an inflation factor not to exceed 2% is based on the California Consumer Price Index which for FY 2021/22 is 1.036%. Property tax growth during the forecast period is projected to increase at a rate corresponding to the 10 year average of 800 single and multifamily residential units. The forecast does not project a housing slump because those are difficult to anticipate. However, if one was to actually occur, this would result in property tax growth being lower than forecasted.

Sales tax growth has changed due to a cultural change in how people spend their money and due to the shift to online purchases which was exacerbated by the pandemic. In broad terms, consumers are spending a much higher percentage of their disposable income on services rather than goods. Since only goods are subject to sales tax, the revenue from sales tax is not keeping up with population growth and inflation. Additionally, consumers are purchasing an ever-increasing portion of their goods from online sources rather than local sources. Sales tax is not collected on some online purchases, and sales tax from other online purchases is paid to the locality of distribution rather than locality of delivery. Furthermore, the online sales tax that is nominally paid to the locality of delivery is actually paid to the County of delivery and is then distributed to the cities in proportion to their sales tax revenues from brick-and-mortar vendors.

In June 2018, the U.S. Supreme Court's decision in *South Dakota vs. Wayfair Inc.* overruled the long standing physical presence rule that prevented states from taxing remote sales. Effective April 1, 2019, California established that all retailers, whether located inside or outside California, are required to collect and remit taxes on all sales made for delivery in any district that imposes such tax if the retailer has more than \$500,000 in annual taxable sales. As a result of California's AB 147-The Marketplace Facilitator Act, the 4Q19-3Q20 state and county pools saw \$1.4 billion indirectly allocated to cities and counties. The pools have averaged growth of 31% each quarter compared to the same period in the prior year. Without AB147 revenues, countywide pools averaged just 8% growth. The pandemic and its economic impacts on sales taxes were anticipated to be severe and negative. Contrary to these early assumptions last spring, the decline of sales taxes was not as severe as anticipated despite the state's stay-at-home orders and other restrictions. Consumers adapted to buying online at a record pace. Although recent acceleration to online buying should continue growing the pools, future gains are anticipated to subside to levels moderately better than pre-Wayfair historical levels, according to the City's sales tax consultant HdL Companies.

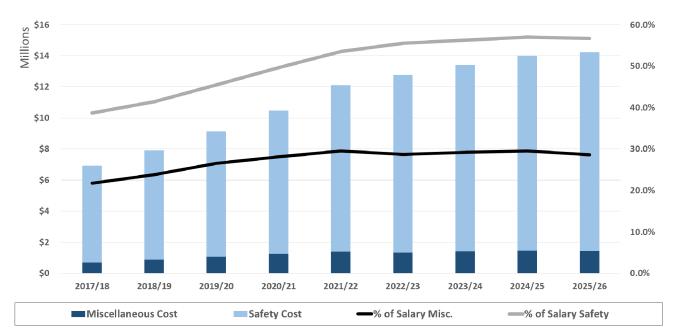
Sales Tax is projected to show an increase of 4.1% in FY 2020/21. For the remaining projected years, Sales Tax is expected to grow at 4.5% annually with population growth at 800 residential units per year.

The forecast reflects the opening of new hotels in Other Taxes. Transient Occupancy Tax is projecting an increase in FY 2021/22 with the opening of the Marriott Courtyard. The Marriott Residence Inn is anticipated to open in FY 2022/23.

Growth in Franchise Taxes has slowed in recent years as more households move away from traditional hard-wired phone and cable TV service towards cellular and satellite services. All other discretionary revenues are forecast to increase at average growth plus inflation, which has been low for many years.

## <u>PERS</u>

PERS costs are projected to rise significantly during the forecast period due to the recent lowering of the discount rate and to changes in PERS' actuarial assumptions. The following chart shows the expected General Fund PERS costs, both as a percentage of salary and in dollars, for the forecast period.



As can be seen in the chart, annual General Fund PERS costs are projected to rise by \$3.8 million between the current year and the end of the forecast period.

#### Growing Demands

The City continues to grow, and in recent years it has grown faster than the long-term average. The growth drives some revenue growth, but it also drives a growing demand for services. Police and Fire comprise the largest expenditures in the General Fund (89% of the City's discretionary revenues go to Police and Fire) and are most impacted by this growing demand. Staff will continue to evaluate different ways of delivering services using technology, social media, and best practices in an effort to narrow the gap between increased demand for services and the City's ability to provide without lowering level of service. Failure to grow these departments, as well as other General Fund departments at a rate corresponding to the growth of the City, may result in an erosion of the level of service that is provided.

#### Approach to the Forecast

The forecast represents staff's best estimate of the City's finances for the next five years, and will be the basis on which the budget is developed. The forecast must be structurally sound and sustainable, so projected revenues, expenditures and transfers must be balanced. Some of the components of these revenues, expenditures and transfers are more easily controllable than others. Major increases to revenues, either through tax increases or extraordinary commercial growth, would be challenging to achieve or even completely infeasible, so they were not considered in the development of the forecast. Expenditures and transfers were adjusted as necessary to best achieve the City's goals and comply with the City's policies within the available revenue.

The impact of the PERS costs is significant; those costs will rise from 10.5% of the General Fund budget a few years ago to 15.5% by fiscal year 2025/26. Essentially, that means the level of service plus the transfers to the reserve that can be provided in 2025/26 will be only 95.0% of what could have been provided without this rise in PERS costs.

Service levels are already stretched thin so this forecast emphasizes growing those services, specifically public safety, as much as revenues allow. It should be noted that this forecast also includes a sustainable level of funding for the replacement of public safety vehicles, which is something that has not occurred since the last recession. Transfers to the General Government Facilities Fund in 2020/21 are for construction of a metal building to house the fire fighters while a permanent Fire Station 2 is being built and transfers in the projected years are to pay for the Landmark Square and Fire Station 2 debt service. Transfers to the emergency reserve have been reduced to the minimum required amount to maintain a 15% reserve. The forecast includes nineteen additional police officers of which ten are currently unfunded positions, and nine additional fire fighters to staff a sixth station slated to open in late 2021. Additionally, one non-sworn General Fund position is projected to be added during the forecast period.

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## CITY OF CLOVIS

## General Fund Financial Forecast - Summary

(dollars in thousands)

	l	ACTUALS		ESTIMATED		PF	ROJECTE	D	
	<u>2017/18</u>	<u>2018/19</u>	<u>2019/20</u>	<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
Beginning Available Fund Balance	420	3,630	4,430	4,110	4,820	2,410	1,310	1,080	720
Reappropriation/Encumbrances	(230)	10	(190)	(740)					
REVENUES									
Discretionary	53,510	55,640	57,710	60,360	63,250	66,240	69,060	71,970	75,000
Non-Discretionary	16,450	17,590	17,550	22,340	19,580	19,790	19,890	19,340	19,790
Total Revenues	69,960	73,230	75,260	82,700	82,830	86,030	88,950	91,310	94,790
EXPENDITURES									
Public Safety	49,730	52,030	54,420	60,060	63,070	64,400	66,180	68,040	69,880
Public Utilities	8,990	9,990	10,050	10,680	11,160	11,270	11,460	11,700	11,910
General Government	7,450	8,330	8,360	9,210	9,400	9,590	9,670	10,060	10,140
Total Expenditures	66,170	70,350	72,830	79,950	83,630	85,260	87,310	89,800	91,930
Resources Above/(Below) Operating Expenditures	3,790	2,880	2,430	2,750	(800)	770	1,640	1,510	2,860
ADDITIONAL ITEMS									
Transfers In from Successor Agency	0	0	450	0	0	0	0	0	0
Transfers Out to General Government Facilities Fund	0	0	0	(950)	(1,060)	(1,320)	(1,320)	(1,320)	(1,320)
Transfers Out to PDS/Projects Transfers Out to Fleet Fund	<mark>(300)</mark> 0	(990) 0	(300) (2,660)	(300) 0	(300) 0	(300) 0	(300) 0	(300) 0	(300) 0
Total Additional Items	(300)	(990)	(2,000)	(1,250)	(1,360)	(1,620)	(1,620)	(1,620)	(1,620)
Net Increase/(Decrease) to Fund Balance	3,490	1,890	(80)	1,500	(2,160)	(850)	20	(110)	1,240
OTHER ITEMS									
(Use of)/Addition to Emergency Reserve	50	1,100	50	50	250	250	250	250	250
Total Other Items	50	1,100	50	50	250	250	250	250	250
Ending Available Fund Balance	3,630	4,430	4,110	4,820	2,410	1,310	1,080	720	1,710
Emergency Reserve-(Dollars)	11,660	12,760	12,810	12,860	13,110	13,360	13,610	13,860	14,110
Emergency Reserve as a % of Expenditures	17.60%	18.10%	17.60%	16.10%	15.70%	15.70%	15.60%	15.50%	15.40%

## <u>CITY OF CLOVIS</u> General Fund - Financial Forecast (dollars in thousands)

REVENUES		ACTUALS		ESTIMATED		P	ROJECTE	C	
	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
Residential Units (SF + MF)	1,350	848	1,119	1,100	800	800	800	800	800
<u>Discretionary</u>									
Property Taxes	18,940	20,070	21,460	22,790	23,940	25,130	26,340	27,580	28,840
Educational Augmentation	(4,560)	(4,800)	(5,380)	(5,620)	(5,880)	(6,160)	(6,450)	(6,760)	(7,070)
County Admin Fee	(200)	(200)	(200)	(210)	(220)	(230)	(240)	(260)	(260)
Property Tax In Lieu-VLF	9,060	9,720	10,420	11,160	11,640	12,140	12,660	13,200	13,770
Sales Tax	21,170	22,420	23,230	24,210	25,310	26,450	27,640	28,880	30,180
County Share	(1,060)	(1,120)	(1,160)	(1,210)	(1,270)	(1,320)	(1,380)	(1,440)	(1,510)
Franchise Fee	2,450	2,360	2,460	2,480	2,540	2,610	2,680	2,750	2,820
Business License	4,380	3,370	3,490	3,490	3,610	3,740	3,870	4,010	4,150
Other Taxes	3,080	3,460	2,970	3,050	3,360	3,650	3,700	3,760	3,820
Interest	60	180	180	90	90	100	110	120	130
Other Revenues-(Disc.)	190	180	240	130	130	130	130	130	130
Non-Discretionary									
Community Facility Fee	1,570	1,850	2,080	2,110	2,290	2,470	2,650	2,840	3,030
Sales Tax-(Public Safety)	310	300	320	320	370	380	390	400	410
Other Lic & Permits	110	100	90	110	110	110	110	110	110
Fines & Forfeitures	230	200	190	200	210	210	210	210	210
Building Rentals	50	50	40	50	50	50	50	50	50
State Subvention-Gas Tax	1,100	1,110	1,260	1,320	1,470	1,500	1,530	1,560	1,590
Grants	2,320	2,080	1,070	5,590	2,190	1,970	1,640	640	640
From Other Agencies	380	660	920	810	830	840	850	860	870
Current Services	1,740	1,660	1,620	1,630	1,650	1,670	1,690	1,720	1,750
Landscape Maint. Charges	3,070	3,570	3,840	3,980	4,040	4,100	4,160	4,220	4,280
Other Revenues-(Non-Disc.)	120	260	270	170	170	170	170	170	170
Impact/Rental Fees	1,570	1,630	1,700	1,760	1,830	1,860	1,890	1,920	1,950
Admin Charges	3,880	4,120	4,150	4,290	4,370	4,460	4,550	4,640	4,730
Total Revenues	69,960	73,230	75,260	82,700	82,830	86,030	88,950	91,310	94,790
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Revenue Assumptions	s (dollars	in dollars)				
PROPERTY TAXES:	ANNUAL	INCREASE	INCREASE IN AS	SSESSED VALUE	CITY TA	X RATE (Before reductions)
		1.04%	\$381,	000,000	18.63%	of 1%
Note:	FY20/21 Annua	al Increase=1.036%	Increase in A	AV above is based	on 800 resident	tial units
		2021/22	2022/23	2023/24	2024/25	2025/26
PROPERTY TAX GROWTH %:	PROJECTED	1.04%	2.00%	2.00%	2.00%	2.00%
PROPERTY TAX IN LIEU-VLF:	INCREASE BY	ASSESSED VALU	E GROWTH	4.30%	(Based on 800	) units)
COMMUNITY FACILITY FEE:	2/3 OF NEW R	ES UNITS PER YR	540	ANNUAL FEE:	\$260	INCREASE BY: 1.49%
SALES TAX:	3 YEAR CPI	SALES TAX	RATE	POPULATION	GROWTH	PER CAPITA \$ PER YEAF
	1.49%	1.00%		3,000	PER YEAR	\$195
COUNTY SHARE:	5.00%	OF GROSS SALES	S TAX	(Based on	800 units)	
		<u>2021/22</u>	2022/23	2023/24	<u>2024/25</u>	2025/26
SALES TAX GROWTH %:	PROJECTED	4.5%	4.5%	4.5%	4.5%	4.5%
FRANCHISE TAX:	3 YEAR	NEW RES UNITS	FEE	PARTICIP	ATION %	P G & E
	CPI	PER YEAR	OF GROSS	50.00%	Comcast/AT&T	\$250 Per Unit per
	1.49%	800	1.00%	\$70	Per Unit per Mo	onth
	Note:	3 year average for	r residential units	s is 1110, 5 year av	erage is 1000 ,1	10 year average is 825 units
BUSINESS LICENSE:	INCREASE	1.49%	THREE YR CPI	2.00%	NEW BUSINES	SES
OTHER TAXES:	Includes Tran	sient Occupancy	Tax, Cardroom F	ees, and Real Prop	erty Transfer T	ax
	THREE YR CPI	1.49%				
FINES AND FORFEITURES:	PARKIN	G AND VEHICLE	\$207,000	BASED ON THRE	E YEAR AVERA	GE
INTEREST:	RATE ->>	1.00%	ON PRIOR `	YEAR'S BALANCE		
BUILDING RENTALS:	INCREAS	SE ANNUALLY BY:	2 00%			
BUILDING KENTALS:			2.0070			
STATE SUBVENTIONS:		GAS TAX		ON GROWTH		
	PER CAPITA		POPULATI	ON GROWTH PER YEAR	(Based on 800	units)
	-	GAS TAX	POPULATI 3,000	PER YEAR	(Based on 800	units)
	-	GAS TAX \$10.60	POPULATI 3,000 ta based on last	PER YEAR	·	units)
STATE SUBVENTIONS:	PER CAPITA	GAS TAX \$10.60 <i>Gas Tax Per Capit</i> \$640,000	POPULATI 3,000 ta based on last THREE YEAR A	PER YEAR <b>year actuals</b>	·	units)
STATE SUBVENTIONS: GRANTS:	PER CAPITA	GAS TAX \$10.60 <i>Gas Tax Per Capit</i> \$640,000 Y THREE YEAR CF	POPULATI 3,000 <i>ta based on last</i> THREE YEAR A PI AVERAGE	PER YEAR year actuals VERAGE OF ONGO	·	units)
STATE SUBVENTIONS: GRANTS: CURRENT SERVICES: OTHER REVENUES:	PER CAPITA INCREASE B INCREASE B	GAS TAX \$10.60 <b>Gas Tax Per Capit</b> \$640,000 Y THREE YEAR CF Y THREE YEAR CF	POPULATI 3,000 ta based on last THREE YEAR A PI AVERAGE PI AVERAGE	PER YEAR year actuals VERAGE OF ONGO 1.49% 1.49%	DING GRANTS	units) E BY 3 YEAR CPI AVERAGE

## <u>CITY OF CLOVIS</u>

## General Fund - Financial Forecast (dollars in thousands)

Cenerul rund r				(achars					
<u>EXPENDITURES</u>		ACTUALS		ESTIMATED		F	PROJECTE	C	
	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
PUBLIC SAFETY									
Salaries									
Police-CPOA	9,120	10,040	9,820	9,820	10,460	10,940	11,440	11,950	12,480
Fire	5,490	5,610	5,750	6,550	7,470	7,620	7,770	7,930	8,090
Public Safety-Management	3,020	2,910	3,080	3,220	3,280	3,350	3,420	3,490	3,560
Dispatchers									
Police-Non CPOA	3,570	3,620	3,780	4,290	4,380	4,470	4,560	4,650	4,740
Fire-Non Firefighters	260	200	200	290	300	310	320	330	340
Overtime									
Overtime-Police	2,160	2,650	2,730	2,850	2,850	2,850	2,850	2,850	2,850
Overtime-Fire	2,450	2,250	1,470	3,340	1,610	1,610	1,610	1,610	1,610
Extra Help	690	740	730	830	830	830	830	830	830
Benefits									
Health	3,250	3,300	3,380	3,590	4,050	4,420	4,820	5,250	5,720
Retirement	6,230	7,030	8,070	9,210	10,720	11,430	11,990	12,540	12,800
Other	2,870	2,770	2,810	3,250	3,450	3,520	3,590	3,660	3,730
SMS	10,080	10,240	11,940	11,990	13,320	12,700	12,620	12,590	12,760
Capital Outlay	540	670	660	830	350	350	360	360	370
Total Public Safety	49,730	52,030	54,420	60,060	63,070	64,400	66,180	68,040	69,880
PUBLIC UTILITIES									
Salaries	2,000	2,200	2,230	2,410	2,550	2,600	2,650	2,700	2,750
Overtime	110	110	110	100	100	100	100	100	100
Extra Help	60	20	20	40	40	40	40	40	40
Benefits									
Health	450	510	500	550	610	660	710	770	830
Retirement	270	340	390	480	550	540	560	580	560
Other	350	440	370	370	380	390	400	410	420
SMS	5,710	6,310	6,400	6,660	6,900	6,910	6,970	7,070	7,180
Capital Outlay	40	60	30	70	30	30	30	30	30
Total Public Utilities	8,990	9,990	10,050	10,680	11,160	11,270	11,460	11,700	11,910
GENERAL GOVERNMENT									
Salaries	3,010	3,150	3,430	3,620	3,690	3,760	3,840	3,920	4,000
Overtime	10	10	10	20	20	20	20	20	20
Extra Help	330	420	370	330	330	330	330	330	330
Benefits									
Health	570	610	650	690	750	810	870	940	1,020
Retirement	430	540	670	770	850	830	870	900	880
Other	200	210	230	250	260	270	290	310	340
SMS	2,880	3,380	2,980	3,510	3,490	3,560	3,440	3,630	3,540
Capital Outlay	20	10	20	20	10	10	10	10	10
Total General Government	7,450	8,330	8,360	9,210	9,400	9,590	9,670	10,060	10,140
Total Expenditures	66,170	70,350	72,830	79,950	83,630	85,260	87,310	89,800	91,930
		· · · ·							· · ·

## Expenditure Assumptions (dollars in thousands)

SALARIES:		2020/21	2021/22	2022/23	2023/24	2024/25	2025/2
POLICE-CPOA	7/1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
		<b>#0.050</b>	¢10.000	¢40.070	¢14.400	¢14.070	¢40.40
SALARY BASE Additional Officers-Salary		\$9,650 \$170	\$10,020 \$440	\$10,670 \$270	\$11,160 \$280	\$11,670 \$280	\$12,19 \$29
Number of Additional Officers		\$170 2	5 5	\$270 3	\$260 3	\$260 3	\$Z9
Additional Non-Sworn Positions		0	0	0	0	0	
Total Sworn Officer Positions		102	107	110	113	116	11
FIRE	7/1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
SALARY BASE		¢6.250	¢7.470	¢7,600	¢7 770	¢7 020	\$8,09
Additional Firefighter-Salary		\$6,350 \$200	\$7,470 \$0	\$7,620 \$0	\$7,770 \$0	\$7,930 \$0	\$0,09 \$
Number of Addl Firefighters		φ200 9	φ0 0	Ф0 0	φ0 0	φ0 0	Ψ
Total Sworn Positions		72	72	72	72	72	7
PUBLIC UTILITIES	//1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
SALARY BASE		\$2,410	\$2,460	\$2,600	\$2,650	\$2,700	\$2,75
Additional Salaries-Park/Street		\$0	\$90	\$0	\$0	\$0	\$
Addl Park/Street employees		0	1	0	0	0	
GENERAL GOVT	7/1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
MANAGEMENT	7/1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
OVERTIME:	INC	REASE BY PREVIO	OUS THREE YEAF	R CPI	1.49%		
EXTRA HELP:	FLA	T FOR NEXT FIVE	YEARS				
HEALTH:	INC	REASE PER YEAF	ł		8.0%		
					(PERS ESTIM	IATE)	
RETIREMENT:		<u>2020/21</u>	<u>2021/22</u>	2022/23	2023/24	2024/25	<u>2025/2</u>
POLICE-SAFETY		49.600%	53.500%	55.500%	56.300%	57.000%	56.700%
DISPATCHERS		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
FIRE		49.600%	53.500%	55.500%	56.300%	57.000%	56.700%
PUBLIC UTILITIES		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
GENERAL GOVERNMENT		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
MANAGEMENT		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
PERS EE COST SHARING		-8.400%	-8.400%	-8.400%	-8.400%	-8.400%	-8.4009
PERS EE COST SHARING		-8.400%	-8.400%	-8.400%	-8.000%	-8.000%	-8.000
		-0.000 %	-0.000 %	-8.000 %	-0.000%	-0.000%	-0.0005
WORKERS COMP:	Police-CPOA	12.17%	12.00%	12.00%	12.00%	12.00%	12.00%
(included in other benefits)		3.35%	3.00%	3.00%	3.00%	3.00%	3.00%
	Mgmt & Admin	1.30%	1.00%	1.00%	1.00%	1.00%	1.00%
OTHER BENEFITS:	Public Utility Previous year's amou for deferred comp, 1%	•		•		•	11.009
OTHER SMS:	AVERAGE CPI					1.49%	
CAPITAL OUTLAY:	INCREASE BY 3 Y			1.49%			
GAFITAL OUTLAT:							
	50% FOUR YEAR			\$340			
	50% FOUR YEAR	AVERAGE-PUBLI	C UTILITIES	\$30 + A	ADDITIONAL EQ	UIP FOR NEW E	MPLOYEE

CONTINGENCY RESERVE: Maintain not less than 15% with a goal to reach 25% of total expenditures. See the Summary Sheet for reserve amounts.

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#### ENTERPRISE FUNDS

The purpose of the forecast for the Enterprise Funds is to provide the City Council and the City Manager with an early identification of financial trends along with the future financial costs of legislative and regulatory requirements, and the ability to respond appropriately. Enterprise Funds, by definition, are supported by rates set to recover the full cost of services, including capital outlays and debt service. The rate setting process requires advance planning, preparation of rate studies, a public hearing process, and a final decision to implement new rates if approved. This process can take up to six months to complete. For this reason, the forecast is a critical management tool for the City.

Further detail regarding each Enterprise Fund is discussed in the following pages. Annually, staff re-evaluates all enterprise operations to determine if any adjustments to rates are needed. At this time, water, sewer and community sanitation enterprise operations have increases approved sufficient to carry the operations through the forecast period, barring any unforeseen or catastrophic event. Once these rate increases meet their objectives, staff will begin to evaluate implementing smaller, more measured increases on an annual basis to avoid large one-time increases.

#### Water Enterprise

The Water Enterprise Fund is projected to have a working capital balance of approximately \$21 million at June 30, 2021. The City Council approved adjusted water rates in the Water Enterprise Fund beginning in June 2016 in order to comply with state legal requirements regarding a tiered water rate structure. The rate adjustment was revenue neutral. Council also approved a 3% annual increase that can be implemented when necessary to fund the increased cost to treat and distribute potable water within the City, capital improvements, and to provide debt service coverage for the 2013 Surface Water Treatment Plant bonds. The forecast reflects a 3% rate increase to water rates each of the five years in the projected The forecast also includes continued contributions to the reserves for the forecast. Sustainable Groundwater Management Act (SGMA) and for drought contingency through 2023/24. In 2020/21, there was a \$5 million down payment as required by the Firm Water Supply Agreement with the Fresno Irrigation District (FID). The remaining balance of \$30 million is anticipated to be paid by development impact fees in future years. In 2016/17, the Water Enterprise Fund received a legal settlement for Trichloropropane (TCP) treatment. The Water Enterprise Fund will be required to treat potable water for any TCP present, and a reserve for TCP treatment has been established for the treatment costs. The forecast includes an interfund loan of \$7.5 million in 2021/22 from the TCP reserves to General Services, and annual repayment of the loan beginning in 2022/23 for ten years. This loan will not affect the City's ability to treat for TCP during the term of the loan.

## <u>CITY OF CLOVIS</u>

## Water Enterprise - Financial Forecast (dollars in thousands)

	Actual 2017/18	Actual 2018/19	Actual 2019/20	Estimated <u>2020/21</u>	Projected <u>2021/22</u>	Projected <u>2022/23</u>	Projected <u>2023/24</u>	Projected <u>2024/25</u>	Projected <u>2025/26</u>
BEGINNING WORKING CAPITAL	22,120	22,520	26,840	28,090	20,970	19,400	18,200	17,460	17,690
<u>REVENUES</u>									
WATER CHARGES	16,430	17,040	17,820	17,740	18,300	18,970	19,660	20,370	21,100
DBCP-LEGAL SETTLEMENTS	240	240	260	220	170	170	170	170	170
TOTAL REVENUES	16,670	17,280	18,080	17,960	18,470	19,140	19,830	20,540	21,270
EXPENDITURES									
SALARIES	2,490	2,710	2,870	3,130	3,190	3,340	3,400	3,470	3,540
EXTRA HELP	0	0	0	30	30	30	30	30	30
OVERTIME	100	110	120	140	140	140	140	140	140
BENEFITS									
RETIREMENT	330	420	520	630	650	680	710	730	720
HEALTH	500	540	560	630	680	730	790	850	920
OTHER	460	530	480	460	510	530	540	550	560
SERVICES, MATERIALS & SUPPLIES	7,890	8,010	8,490	15,040	10,640	10,690	10,740	10,800	10,860
MEMBRANE REPLACEMENT	0	280	0	300	450	0	0	0	0
TCP TREATMENT	0	0	100	100	100	100	100	100	100
CAPITAL OUTLAY	880	1,210	1,290	2,150	1,580	1,600	1,620	1,640	1,660
TOTAL EXPENDITURES	12,650	13,810	14,430	22,610	17,970	17,840	18,070	18,310	18,530
OTHER REVENUE AND EXPENSE		4 070	0.050			750	750	750	750
INTEREST/RENTAL/GRANTS	620	1,070	2,050	630	630	750	750	750	750
	620	1,070	2,050	630	630	750	750	750	750
TRANSFERS-OUT (CAPITAL)	(2,390)	0	(3,550)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
WATER BANKING LOAN TO DEV FUND	0	1,500	1,250	0	0	0	0	0	0
INTERFUND LOAN TO GENERAL SERVICES	0	0	0	0	(7,500)	770	770	770	770
CONTRIBUTION-SURFACE WTP	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)
MEMBRANE REPLACEMENT RESERVE	(100)	280	0	300	450	(100)	(100)	(100)	(100)
RESERVE FOR DROUGHT CONTINGENCY	(1,000)	(500)	(500)	(500)	(500)	(500)	(500)	0	0
RESERVE FOR SGMA	0	(750)	(1,000)	(1,250)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
RESERVE FOR TCP TREATMENT	0	0	100	100	7,600	(670)	(670)	(670)	(670)
ENDING WORKING CAPITAL	22,520	26,840	28,090	20,970	19,400	18,200	17,460	17,690	18,430
RESERVE FOR MEMBRANE REPLACEMENT	2,010	1,730	1,730	1,430	980	1,080	1,180	1,280	1,380
RESERVE FOR DROUGHT CONTINGENCY	4,500	5,000	5,500	6,000	6,500	7,000	7,500	7,500	7,500
RESERVE FOR SGMA	0	750	1,750	3,000	4,000	5,000	6,000	7,000	8,000
RESERVE FOR TCP TREATMENT	15,450	15,450	15,350	15,250	7,650	8,320	8,990	9,660	10,330

#### Water Enterprise - Revenue Assumptions (dollars in dollars) Bi-monthly Meter Charges: Residential - \$23.90 Commercial - \$19.24 Residential Usage Rates: \$.98 per 1,000 gallons for 0 to 23,000 gallons, \$1.63 per 1,000 gallons for 23,000 - 40,000 gallons, \$2.00 per 1,000 gallons above 40,000 gallons. Dwelling unit charge \$11.95 per month (\$23.90 bi-monthly). Commercial Usage Rates: \$.98 per 1,000 gallons 0 to 23,000 gallons, \$1.33 per 1,000 gallons over 23,000 gallons. Monthly charge from \$9.62 (1") to \$975.05 (10"). **Current Charges:** INCREASED EACH YEAR BY THE AVERAGE INCREASE OF THE PREVIOUS THREE YEARS 2025/26 2020/21 2021/22 2022/23 2023/24 2024/25 7/1 3.0% 3.0% 3.0% 3.0% 3.0% 3.0% Rate Increase: **Rate Increase:** 3% Based on Council approved annual rate increase unless not necessary. 1.00% OF PREVIOUS YEAR'S WORKING CAPITAL OR A MINIMUM OF \$10,000 Interest: Water Enterprise - Expense Assumptions (dollars in thousands) Salaries: CPWEA 2020/21 2021/22 2022/23 2025/26 2023/24 2024/25 7/1 2.00% 2.00% 2.00% 2.00% 2.00% 2.00% \$3.250 \$3.470 Salary Base \$3.130 \$3.190 \$3.400 \$3.540 Additional Employee \$85 Extra Help: FLAT FOR NEXT FIVE YEARS **Overtime:** FLAT FOR NEXT FIVE YEARS (PERS ESTIMATE) 2020/21 2022/23 2024/25 2025/26 **Retirement:** 2021/22 2023/24 28.100% 29.500% 28.700% 29.200% 29.500% 28.600% **PERS Cost Sharing:** -8.400% -8.400% -8.400% -8.400% -8.400% -8.400% Health: **INCREASE PER YEAR** 8.00% Other Benefits: -WORKERS COMP 11.000% FOR CPWEA 1.00% FOR ADMIN -MEDICARE 1.450% OF SALARIES 5.250% OF SALARIES -DEF COMP/SICK LEAVE INC Other SMS: INCREASE BY CPI FOR FUTURE YEARS 1.49% (Increase energy cost by 50% for the Surface Water Treatment Plant operation beginning in 2004/05) Rental of the New Corp Yard-beginning 2002/03 \$320 per year **Capital Outlay:** FOUR YEAR AVERAGE INCREASED BY CPI FOR FUTURE YEARS 1.49% Transfers Out: FOR CAPITAL CONTRIBUTIONS FOR DISTRIBUTION SYSTEM IMPROVEMENTS FOR LAND ACQUISITION DESIGN AND CONSTRUCTION OF RECHARGE FACILITIES-100% WELLHEAD TREATMENT CONTINGENCY ESTABLISHED FOR CLEANUP OF DBCP CONTAMINATION **Reserves:** MEMBRANE REPLACEMENT RESERVE ESTABLISHED FOR NEW MEMBRANE COSTS DROUGHT CONTINGENCY ESTABLISHED FOR WATER PURCHASE DURING POSSIBLE DROUGHT TCP TREATMENT RESERVE FOR TREATMENT CAPITAL AND O&M

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SUSTAINABLE GROUNDWATER MANAGEMENT ACT RESERVE

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#### Sewer Enterprise

The Sewer Enterprise Fund is projected to have a working capital balance of approximately \$23.5 million at June 30, 2021. The City Council approved a series of rate increases for the Sewer Enterprise Fund beginning August 1, 2010. Rate increases are driven by the rising cost of treatment and capital improvements at the Regional Treatment facility as well as the increase in the costs to operate new pump stations, the Sewer Treatment Water Reuse Facility (ST-WRF), and to meet bond covenants normally borne by development fees which are projected to be insufficient to meet the City's obligations in a portion of the forecast period. The Sewer Fund reflects continuing capital improvements at the Regional Treatment facility and increased operational costs; however, a 3% rate increase is not necessary for the forecast period because the sewer fund is projected to be balanced with adequate reserves. An interfund loan is shown in each year of the forecast because it is projected that the collection of Development Impact fees for Sewer Major Facilities will be insufficient to cover the debt service payments. There remains sufficient funds in the bond charge fund balance collected in the prior year to continue the full \$7.30 per month rebate to customers for the next two years. The forecast projects a decrease in the rebate beginning in 2023/24 through the remaining years of the forecast. The ability to continue to rebate funds back to ratepayers will be monitored closely throughout the forecast period.

## <u>CITY OF CLOVIS</u>

## Sewer Enterprise - Financial Forecast (dollars in thousands)

	Actual 2017/18	Actual 2018/19	Actual 2019/20	Estimated 2020/21	Projected 2021/22	Projected <u>2022/23</u>	Projected 2023/24	Projected 2024/25	Projected 2025/26
BEGINNING WORKING CAPITAL	19,500	19,510	20,830	25,840	23,490	19,290	18,300	16,990	17,560
<u>REVENUES</u>									
SEWER CHARGES	12,440	13,100	13,500	13,580	14,310	14,560	14,810	15,060	15,310
PRETREATMENT CHARGES	50	50	50	50	50	50	50	50	50
TOTAL REVENUES	12,490	13,150	13,550	13,630	14,360	14,610	14,860	15,110	15,360
<u>EXPENDITURES</u>									
SALARIES	810	860	950	1,030	1,050	1,160	1,180	1,200	1,220
EXTRA HELP	0	0	0	10	10	10	10	10	10
OVERTIME	10	10	10	20	20	20	20	20	20
BENEFITS									
RETIREMENT	100	130	170	200	200	240	250	250	250
HEALTH	130	140	150	170	180	190	210	230	250
OTHER	90	160	160	140	240	180	190	190	190
SERVICES, MATERIALS & SUPPLIES	3,600	3,710	4,000	4,890	4,960	5,030	5,100	5,170	5,240
FRESNO TREATMENT PLANT	2,550	2,770	3,060	3,500	3,800	3,860	3,920	3,980	4,040
CLOVIS TRMT/REUSE PLANT (ST-WRF)	2,090	2,270	2,300	2,450	2,720	2,790	2,860	2,930	3,000
DEBT SERVICE	1,230	1,220	1,220	1,240	1,250	1,250	1,250	0	0
CAPITAL	20	720	170	360	60	60	60	60	60
CAPITAL-FRESNO PLANT IMPROVEMENTS	1,120	330	320	2,210	2,900	2,840	1,050	410	500
TOTAL EXPENDITURES	11,750	12,320	12,510	16,220	17,390	17,630	16,100	14,450	14,780
OTHER REVENUE AND EXPENSE									
INTEREST	480	830	1,400	710	370	320	300	280	290
GRANTS/MISC/SALE OF ASSETS/REFUNDS	30	330	390	400	30	30	30	30	30
BOND COVERAGE CHARGES/(REBATE)	0	880	1,850	0	0	0	920	1,850	1,850
	510	2,040	3,640	1,110	400	350	1,250	2,160	2,170
TRANSFERS IN-DEBT SERVICE	430	430	430	430	430	430	430	0	0
TRANSFERS OUT-CAPITAL	0	0	0	(200)	(200)	(200)	(200)	(200)	(200)
FROM DEVELOPER-PLANT CAPITAL IMPROV	270	220	400	400	450	450	450	450	450
INTERFUND (LOANS)/REPAYMENT	(1,440)	(1,700)	0	(1,000)	(1,500)	(1,500)	(1,500)	(2,000)	(2,000)
(INC)/USE OF FRESNO PLANT CAP RESERVE	(500)	(500)	(500)	(500)	(750)	2,500	(500)	(500)	(500)
ENDING WORKING CAPITAL	19,510	20,830	25,840	23,490	19,290	18,300	16,990	17,560	18,060
RESERVE FOR FRESNO PLANT CAPITAL	500	1,000	1,500	2,000	2,750	250	750	1,250	1,750
RESERVE FOR RATE STABILIZATION	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000

Sewer Enterprise	- Revenu	e Assumptions	(dollars in <u>dollars</u> )				
Current Charges:	Population	New Units	Additional	Residential:	2019/20 Per Unit	Bond Charge Per	Pretreatment Per Unit
	Increase	Per Year	Commercial		Per Month	Unit Per Month	Per Month
	3,000	800	\$42,000		\$22.11	\$7.30	\$0.06
Rate Rebate:						\$(7.30) Beginning FY	20/21
Rate Increase:*		2020/21	2021/22	2022/23	2023/24	2024/25	<u>2025/26</u>
	Percentage	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Revised M	Ionthly Rate	\$22.11	\$22.11	\$22.11	\$22.11	\$22.11	\$22.11
Interest:	1.00%	OF PREVIOUS YEA	AR'S WORKING CAPITAL				
* Rate Increase:	Note: The C	ouncil can approve ι	p to a 3% annual rate incre	ase if deemed	necessary.		
Sewer Enterprise	e – Expens	se Assumptions	(dollars in thousands)	)			
Salaries:	(CPWEA)	<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
7/1		2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
SALARY BASE		\$1,030	\$1,050	\$1,070	\$1,180	\$1,200	\$1,220
Additional employee	•			\$85			
Extra Help:	I	FLAT FOR NEXT FI	/E YEARS				
Overtime:	I	FLAT FOR NEXT FI	/E YEARS		(PERS	S ESTIMATE)	
Retirement:		<u>2020/21</u>	2021/22	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
PERS Cost Sharing:		-8.400%	-8.400%	-8.400%	-8.400%	-8.400%	-8.400%
Health:	I	NCREASE PER YEA	AR		8.00%		
Other Benefits:		-RETIREMENT		28.100%	OF EXTRA HELF	0	
		-WORKERS COMF	)	11.000%	FOR CPWEA	1.00%	FOR ADMIN
		-MEDICARE		1.450%	OF SALARIES		
		-DEF COMP/SICK	LEAVE INC/OTHER	5.250%	OF SALARIES		
Other SMS:			RAGE CPI FOR PREVIOUS			1.49%	
			orp Yard-Beginning in 2002			\$320	
			use Plant Operations-Begin			\$1,000	
Regional Treatment Plant:			original plant buy-in plus O8			4 400/	
Debt Service:			3 year CPI and per capita a	amount		1.49%	
Debt Service.		96/97 - 2023	nal WWTP Renovation			¢1 250	
Capital Outlay:		90/97 - 2023 FUTURE YEARS @				\$1,250 \$60	
Capital Outlay.		•	3 YEAR AVERAGE CPI			1.49%	
Cap-Plant Improvements:	I		from the City of Fresno for s	sewer main and	d plant refurbishme		
Transfers In-Debt Service:			es-34.57% of debt service f		•	\$427	
Transfers Out:			ital improvements-per Five			÷ ·=·	
Interfund Loans:			is to conform with various b				

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#### **Community Sanitation Enterprise**

The Community Sanitation Enterprise Fund is projected to finish the current fiscal year with a working capital balance of approximately \$9 million at June 30, 2021. A 4% annual increase, or portion thereof, was approved by Council in November 2004 to be implemented as necessary. In 2020/21, the Council implemented a refuse rate increase of 4%. An increase of 3% is necessary in 2021/22 to keep the fund stable with appropriate reserves and increases of 2% are projected thereafter for the remainder of the forecast period. To keep pace with the recycling and green waste contract increases, the approved 4% annual increase is projected for these operations. In 2021/22, staff anticipates preparing a recommendation for Council to consider approval to conduct a proposition 218 election in the fall of 2021 to increase rates for Street Sweeping charges which are currently set in the City of Clovis Municipal Code at \$2.25 per month and have been fixed at that level since January 1, 2004. Street Sweeping revenues are not meeting expenditures and the Refuse Fund is providing support to keep the operations financially stable. Increases in Street Sweeping charges may be offset by equal monetary decreases to the refuse charge which would be realized as a lesser rate increase in future years. The forecast reflects an increase in closure and post closure costs identified in the revised Joint Technical Document (JTD) dated March 2017 prepared in agreement with the California Department of Resources Recycling and Recovery (CalRecycle) and the California Regional Water Quality Control Board (RWQCB).

## <u>CITY OF CLOVIS</u>

## **Community Sanitation - Financial Forecast** (dollars in thousands)

	Actual 2017/18	Actual 2018/19	Actual 2019/20	Estimated 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	Projected 2024/25	Projected 2025/26
BEGINNING WORKING CAPITAL	12,080	12,940	13,860	12,420	<u> </u>	<u></u> 8,140	7,790	7,900	8,250
REVENUES	12,000	12,340	13,000	12,420	9,040	0,140	1,190	7,900	0,200
REFUSE CHARGES	14,260	14,990	15,390	15,940	16,840	17,340	17,850	18,370	18,910
RECYCLING CHARGES	1,850	1,720	1,780	1,830	1,920	2,020	2,120	2,220	2,330
GREEN WASTE CHARGES	1,940	2,080	2,220	2,280	2,360	2,480	2,610	2,740	2,880
STREET SWEEPING CHARGES	1,150	1,180	1,210	1,230	1,250	1,260	1,270	1,280	1,290
TOTAL REVENUES	19,200	19,970	20,600	21,280	22,370	23,100	23,850	24,610	25,410
EXPENDITURES	10,200	10,010	20,000	21,200					20,110
SALARIES	2,840	3,180	3,380	3,720	3,800	3,970	4,040	4,120	4,200
EXTRA HELP	30	60	40	80	80	80	80	80	80
OVERTIME	240	330	380	330	350	350	350	350	350
BENEFITS	210	000	000	000	000	000	000	000	000
RETIREMENT	380	500	630	750	760	810	840	870	850
HEALTH	580	670	710	790	860	930	1,000	1,080	1,170
OTHER	530	700	610	590	630	660	670	690	700
SERVICES, MATERIALS & SUPP.	7,570	8,380	8,670	9,850	10,000	10,150	10,300	10,450	10,610
RECYCLING	1,410	1,470	1,540	1,680	1,740	1,790	1,850	1,910	1,970
GREEN WASTE PROGRAM	1,680	1,770	1,860	1,950	2,020	2,090	2,160	2,230	2,300
STREET SWEEPING	1,600	1,730	1,700	1,740	1,770	1,800	1,830	1,860	1,890
LANDFILL CLOSURE	250	260	240	290	290	290	290	290	290
CAPITAL	550	1,180	1,890	1,000	800	500	500	500	500
LANDFILL IMPROVEMENTS	550	80	900	2,250	500	400	200	200	200
LANDFILL DEBT SERVICE	560	0	0	0	0	0	0	0	0
TOTAL EXPENDITURES	18,770	20,310	22,550	25,020	23,600	23,820	24,110	24,630	25,110
OTHER REVENUE AND EXPENSE									
INTEREST	190	300	320	180	150	140	140	140	150
GRANTS/MISC/SALE OF ASSETS	30	80	40	30	30	30	30	30	30
	220	380	360	210	180	170	170	170	180
TRANSFERS	210	880	150	150	150	200	200	200	200
ENDING WORKING CAPITAL	12,940	13,860	12,420	9,040	8,140	7,790	7,900	8,250	8,930
RESERVE FOR CLOSURE	3,780	4,040	4,280	4,570	4,860	5,150	5,440	5,730	6,020
RESERVE FOR LIABILITY INS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000

Note: Maintain minimum ending working capital at 15% of expenditures or the bond covenant requirements.

Community S	Sanitatior	1 - Revenue /	Assumptions (do.	llars in <u>dolla</u>	<u>rs</u> )		
Current Charges:		New Units	19/20 Avg Unit	Recycling	Green Waste	Street Cleaning	
		Per Year	Per Month	Per Month	Per Month	Per Month	
		800	\$25.06	\$4.10	\$6.01	\$2.25	
Additional Commercial Annual Re	venue	1	35,000				
<b>-</b> / <b>/</b> / · · · · ·	7/4	<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
Rate Increase/(Decrease):		4.0%	3.0%	2.0%	2.0%	2.0%	2.0%
Adjusted Monthly Rate:		\$25.06	\$25.81	\$26.33	\$26.85	\$27.39	\$27.94
			annual rate increase		•		
Green Waste/Recycling:			•	• •	jected rate increas	ses of 4% per year.	
•		,	ncreased by new unit	•			
Interest:	1.00% C	JF PREVIOUS YE	AR'S WORKING CA	PITAL			
Community S	Sanitation	n – Expense	Assumptions (do	llars in thous	ands)		
	(CPWEA)	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
7/1	· · · ·	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Salary Base:		\$3,720	\$3,800	\$3,880	\$4,040	\$4,120	\$4,200
Additional Personnel:	Res/Comm			\$85			
Extra Help:	\$9	0 for Operations p	er year				
Overtime:	F	LAT FOR FUTUR	EYEARS				
					(PERS EST	IMATE)	
Retirement:		<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>
		28.100%	29.500%	28.700%	29.200%	29.500%	28.600%
PERS Cost Sharing:		-8.400%	-8.400%	-8.400%	-8.400%	-8.400%	-8.400%
Health:	IN	ICREASE PER YE	AR			8.00%	
Other Benefits:	-\	NORKERS COMP	)	11.000%	FOR CPWEA	1.00% F	OR ADMIN
	-N	MEDICARE		1.450%	OF SALARIES		
	-[	DEF COMP/SICK L	_EAVE/OTHER	5.250%	OF SALARIES		
Other SMS:	IN	ICREASE BY AVE	RAGE CPI FOR PRE	EVIOUS 3 YEAF	RS	1.49%	
	Re	ental of the Corp Y	ard beginning 2002/0	)3		\$320 per year	
Capital Outlay:		•	(with the exception o		d FY 2021/22)	\$500	
		Adjusted by 3 ye	• •		,	1.49%	
Transfers:	In	-For Toters	5 -	\$200	/vear	• • •	
Reserve For Closure:			EASE BY 3 YEAR A		2	1.49%	
						1.1070	

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#### Transit Enterprise

The Transit Fund shows no net position in the near-term as a result of the revenue recognition policy changing for State and Local Transportation Funds (LTF). The State and Local Transportation Funds are required to be deferred until the funds are spent. The deferral is projected to decline in the fiscal year 2020/21 due to the construction of a transit center. Starting in the fiscal year 2021/22 the deferred revenue is projected to continue to increase and to be spent on future operating and capital needs. Furthermore, an additional funding source provided by SB1 legislation has become available for operation and capital expenses. Adjustments for this additional funding will be made over the next year. With funding for Transit constantly in flux due to State budget issues, the types and levels of funding will be closely monitored to make any necessary adjustments to current service levels should the need arise.

## <u>CITY OF CLOVIS</u>

Transit - Financial Forecast (dollars in thousands)

	Actual 2017/18	Actual 2018/19	Actual 2019/20	Estimated 2020/21	Projected <u>2021/22</u>	Projected <u>2022/23</u>	Projected <u>2023/24</u>	Projected <u>2024/25</u>	Projected <u>2025/26</u>
BEGINNING WORKING CAPITAL	2,890	240	60	(150)	0	0	0	0	0
REVENUES									
MEASURE C FUNDS	1,460	1,540	1,520	1,680	1,760	1,850	1,940	2,040	2,140
LOCAL TRANSPORTATION FUNDS (LTF)	3,940	4,160	4,320	4,030	6,150	4,690	4,540	4,610	4,680
STATE TRANSIT ASSISTANCE (STA)	640	1,290	200	3,750	1,920	580	820	810	800
OTHER (Fares, Advertising, Trolley Rents)	230	190	190	50	50	50	50	50	50
TOTAL REVENUES	6,270	7,180	6,230	9,510	9,880	7,170	7,350	7,510	7,670
<u>EXPENDITURES</u>									
SALARIES	1,290	1,410	1,440	1,720	1,750	1,790	1,830	1,870	1,910
EXTRA HELP	830	890	970	970	1,020	1,040	1,060	1,080	1,100
OVERTIME	110	70	50	70	70	70	70	70	80
BENEFITS									
RETIREMENT	170	220	270	340	380	360	380	390	390
HEALTH	270	300	320	380	410	440	480	520	560
OTHER	380	520	510	550	500	510	530	540	540
SERVICES, MATERIALS & SUPPLIES	2,410	2,880	2,470	2,820	3,050	2,960	3,000	3,040	3,090
CAPITAL-OTHER	180	90	410	130	70	0	0	0	0
CAPITAL-BUSES	620	1,020	0	700	0	400	400	0	0
TOTAL EXPENDITURES	6,260	7,400	6,440	7,680	7,250	7,570	7,750	7,510	7,670
OTHER REVENUE AND EXPENSE INTEREST/GRANTS/MISC	180	40	50	720	0	400	400	0	0
	180	40	50	720	0	400	400	0	0
TRANSFERS- OUT (TRANSIT CENTER) DEFERRED REVENUE ADJUSTMENT	0 (2,840)	0	(50)	(2,400)	(2,630)	0	0	0	0
ENDING WORKING CAPITAL	240	60	(150)	0	0	0	0	0	0
DEFERRED REVENUE	2,660	3,290	5,200	3,260	1,030	1,390	1,750	2,140	2,550

## Transit - Revenue Assumptions

Transit Revenue:	Measure C revenue is projected to grow by the prior 3 year average increase in revenue	4.90%
	LTF revenue is projected to grow by the 3 year average CPI	1.49%
	Beginning in 2014/15 100% of LTF revenue will be allocated to Transit.	
	Beginning in 2015/16 State Transit Assistance revenue must be used for capital purposes only	
	Other revenue is projected to grow by the 3 year average CPI	1.49%
Interest:	1.00% OF PREVIOUS YEAR'S WORKING CAPITAL	

#### Deferred Revenue Adjustment:

CHANGE IN REVENUE RECOGNITION RELATED TO LTF AND STA TRANSPORTATION FUNDING

Transit - Expen	se Assumptions						
Salaries:	<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	2024/25	<u>2025/26</u>	
7/1	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	
Salary Base:	\$1,720	\$1,750	\$1,790	\$1,830	\$1,870	\$1,910	
Additional Personnel:							
Extra Help:	INCREASE 5% PER YE	AR FOR ADDITIO	NAL DEMAND IN RO	OUNDUP TRANSIT	SERVICES		
Overtime:	INCREASE BY PREVIO	US THREE YEAR	CPI		1.49%		
				(PERS ESTIMA	TE)		
Retirement:	2020/21	2021/22	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/26</u>	
	28.100%	29.500%	28.700%	29.200%	29.500%	28.600%	
PERS Cost Sharing:	-8.400%	-8.400%	-8.400%	-8.400%	-8.400%	-8.400%	
Health:	INCREASE PER YEAR			8.00%			
Other Benefits:	-WORKERS COMP			11.410% OF \$	SALARIES	1.300%	FOR ADMIN
	-MEDICARE			1.450% OF \$	SALARIES and EX	(TRA HELP	
	-DEFERRED COMP/	SICK LEAVE INCE	NTIVE/OTHER	5.250% OF	SALARIES		
Other SMS:	INCREASE BY AVERA	GE PREVIOUS 3 Y	EAR CPI		1.49%		
Capital Outlay:	BASED ON BEST ESTI						
	ADJUSTED BY 3 Y	EAR AVERAGE CF	2		1.49%		

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#### Planning and Development Services Enterprise

The Planning and Development Services (PDS) Enterprise Fund was separated from the General Fund in 2012/13. This allows for services to be adjusted as demand fluctuates. The 2020/21 forecast estimates 1,100 units (900 single-family/200 multi-family) to be constructed this year. Starting in 2021/22, the forecast utilizes the historical average of 800 units per year. Commercial activity in 2020/21 is still aggressive and is expected to continue at this pace through 2021/22. The Building Department revenue fluctuates based on construction valuation of the different projects; dwelling unit numbers are just one indicator. The PDS Fund is projected to finish the 2020/21 fiscal year with a working capital balance of \$9.6 million. In addition, if needed, PDS has the ability to shift staff resources from its development review unit to its community investment unit, should development activity dramatically slow down. The forecast reflects that the PDS operation will continue to maintain a prudent reserve that allows for immediate adjustments, should they become necessary.

## <u>CITY OF CLOVIS</u>

## Planning & Development Services – Financial Forecast (dollars in thousands)

Actual 2017/18 2019/20   Actual 2019/20   Actual 2019/20   Estimated 2020/21   Projectal 2021/22   Projectal 2021/23   Projectal 2021/23
REVENUES   3,320   3,260   3,830   4,450   4,250   4,090   4,150   4,210   4,270     PLANNING FEES   2,050   1,730   1,800   1,780   1,730   1,820   1,850   1,870     GENERAL PLAN CONSULTANT   160   170   260   460   1,530   1,730   2,280   1,230   930     ENGINEERING FEES   2,440   2,730   3,160   2,930   2,830   2,800   2,840   2,880   2,920     CAPITAL IMPROVEMENT CHARGES   1,770   2,600   2,650   2,440   2,630   2,700   2,740   2,880   2,920     TOTAL REVENUES   9,740   10,490   11,700   12,060   13,000   13,110   13,830   12,950   12,810     EXPENDITURES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170   170   170   170   170   1,300   1,290
BUILDING PERMITS   3,320   3,220   3,260   3,830   4,450   4,250   4,090   4,150   4,210   4,270     PLANNING FEES   2,050   1,730   1,800   1,780   1,760   1,790   1,820   1,850   1,870     GENERAL PLAN CONSULTANT   160   170   260   460   1,530   1,730   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,280   2,800   2,740   2,780   2,820     CAPITAL IMPROVEMENT CHARGES   1,770   2,600   2,650   2,440   2,630   2,700   2,740   2,780   2,820     TOTAL REVENUES   9,740   10,490   11,700   12,060   13,000   13,110   13,830   12,950   12,810     EXPENDITURES   3,880   4,490   5,040   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170   170 <td< td=""></td<>
PLANNING FEES   2,050   1,730   1,800   1,780   1,760   1,790   1,820   1,850   1,870     GENERAL PLAN CONSULTANT   160   170   260   460   1,530   1,730   2,280   1,230   930     ENGINEERING FEES   2,440   2,730   3,160   2,930   2,830   2,800   2,840   2,880   2,820   2,740   2,780   2,880   2,820   2,830   2,800   2,840   2,880   2,820   2,740   2,780   2,820   1,850   1,850   1,850   1,850   1,850   1,870   1,820   1,850   1,870   1,820   1,850   1,230   930   2,830   2,800   2,840   2,880   2,820   0   7,70   1,70   1,70   1,700   1,780   1,800   1,810   1,820   1,830   12,850   12,810     EXPRAH PLAN   9,740   10,490   11,700   12,060   13,000   13,110   13,830   12,950   12,810   12,810   12,810 <t< td=""></t<>
GENERAL PLAN CONSULTANT   160   170   260   460   1,530   1,730   2,280   1,230   930     ENGINEERING FEES   2,440   2,730   3,160   2,930   2,830   2,800   2,840   2,880   2,920     CAPITAL IMPROVEMENT CHARGES   1,770   2,600   2,650   2,440   2,630   2,700   2,740   2,780   2,820     TOTAL REVENUES   9,740   10,490   11,700   12,060   13,100   13,830   12,950   12,810     EXPENDITURES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170
ENGINEERING FEES   2,440   2,730   3,160   2,930   2,830   2,800   2,840   2,880   2,920     CAPITAL IMPROVEMENT CHARGES   1,770   2,600   2,650   2,440   2,630   2,700   2,740   2,780   2,820     TOTAL REVENUES   9,740   10,490   11,700   12,060   13,100   13,100   13,830   12,950   12,810     EXPENDITURES   SALARIES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170   2,600
CAPITAL IMPROVEMENT CHARGES   1,770   2,600   2,650   2,440   2,630   2,700   2,740   2,780   2,820     TOTAL REVENUES   9,740   10,490   11,700   12,060   13,000   13,110   13,830   12,950   12,810     EXPENDITURES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170 </td
TOTAL REVENUES   9,740   10,490   11,700   12,060   13,000   13,110   13,830   12,950   12,810     EXPENDITURES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170
EXPENDITURES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170   130   1,280   1,330   1,290   1,330
SALARIES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170
SALARIES   3,880   4,490   5,040   5,480   5,750   5,870   5,990   6,110   6,230     EXTRA HELP   450   440   350   170
OVERTIME   140   120   140   60
BENEFITS   ETIREMENT   520   700   900   1,100   1,250   1,230   1,280   1,330   1,290     HEALTH   640   850   850   930   1,020   1,100   1,190   1,290   1,390     OTHER   400   480   490   520   530   540   550   560   570     SERVICES, MATERIALS & SUPPLIES   2,680   2,720   2,600   3,750   3,220   2,980   3,020   3,060   3,110     GENERAL PLAN CONSULTANT   160   170   260   460   1,530   1,730   2,280   1,230   930     CAPITAL   20   40   10   40   30   10   10   10   10     TOTAL EXPENDITURES   8,890   10,010   10,640   12,510   13,690   14,550   13,820   13,760     ADDITIONAL ITEMS   110   230   270   150   150   100   100   90   90   90   90   90
RETIREMENT5207009001,1001,2501,2301,2801,3301,290HEALTH6408508509301,0201,1001,1901,2901,390OTHER400480490520530540550560570SERVICES, MATERIALS & SUPPLIES2,6802,7202,6003,7503,2202,9803,0203,0603,110GENERAL PLAN CONSULTANT1601702604601,5301,7302,2801,230930CAPITAL204010403010101010TOTAL EXPENDITURES8,89010,01010,64012,51013,56013,69014,55013,82013,760ADDITIONAL ITEMS11023027015015010010010090OTHER REVENUES/GRANTS1005070760200200200200200TRANSFERS FROM GENERAL FUND300300300300300300300300300300
HEALTH6408508509301,0201,1001,1901,2901,390OTHER400480490520530540550560570SERVICES, MATERIALS & SUPPLIES2,6802,7202,6003,7503,2202,9803,0203,0603,110GENERAL PLAN CONSULTANT1601702604601,5301,7302,2801,230930CAPITAL204010403010101010TOTAL EXPENDITURES8,89010,01010,64012,51013,56013,69014,55013,82013,760ADDITIONAL ITEMS110230270150150100100900OTHER REVENUES/GRANTS1005070760200200200200200TRANSFERS FROM GENERAL FUND300300300300300300300300300
OTHER400480490520530540550560570SERVICES, MATERIALS & SUPPLIES2,6802,7202,6003,7503,2202,9803,0203,0603,110GENERAL PLAN CONSULTANT1601702604601,5301,7302,2801,230930CAPITAL20401040301010101010TOTAL EXPENDITURES8,89010,01010,64012,51013,69014,55013,82013,760ADDITIONAL ITEMS11023027015015010010090OTHER REVENUES/GRANTS1005070760200200200200TRANSFERS FROM GENERAL FUND300300300300300300300300300300
SERVICES, MATERIALS & SUPPLIES 2,680 2,720 2,600 3,750 3,220 2,980 3,020 3,060 3,110   GENERAL PLAN CONSULTANT 160 170 260 460 1,530 1,730 2,280 1,230 930   CAPITAL 20 40 10 40 30 10 10 10 10 10   TOTAL EXPENDITURES 8,890 10,010 10,640 12,510 13,690 14,550 13,820 13,760   ADDITIONAL ITEMS 110 230 270 150 150 100 100 90   OTHER REVENUES/GRANTS 100 50 70 760 200 200 200 200 200   TRANSFERS FROM GENERAL FUND 300 300 300 300 300 300 300 300 300 300 300
GENERAL PLAN CONSULTANT 160 170 260 460 1,530 1,730 2,280 1,230 930   CAPITAL 20 40 10 40 30 10 10 10 10 10   TOTAL EXPENDITURES 8,890 10,010 10,640 12,510 13,560 13,690 14,550 13,820 13,760   ADDITIONAL ITEMS INTEREST 110 230 270 150 150 100 100 90   OTHER REVENUES/GRANTS 100 50 70 760 200 200 200 200 200   TRANSFERS FROM GENERAL FUND 300 300 300 300 300 300 300 300 300 300
CAPITAL 20 40 10 40 30 10 10 10 10   TOTAL EXPENDITURES 8,890 10,010 10,640 12,510 13,560 13,690 14,550 13,820 13,760   ADDITIONAL ITEMS INTEREST 110 230 270 150 150 100 100 100 90   OTHER REVENUES/GRANTS 100 50 70 760 200 200 200 200 200   TRANSFERS FROM GENERAL FUND 300 300 300 300 300 300 300 300 300 300
TOTAL EXPENDITURES8,89010,01010,64012,51013,56013,69014,55013,82013,760ADDITIONAL ITEMSINTEREST11023027015015010010010090OTHER REVENUES/GRANTS1005070760200200200200200TRANSFERS FROM GENERAL FUND300300300300300300300300300
ADDITIONAL ITEMS     INTEREST   110   230   270   150   100   100   100   90     OTHER REVENUES/GRANTS   100   50   70   760   200   200   200   200   200   200   200   300 <td< td=""></td<>
INTEREST   110   230   270   150   150   100   100   90     OTHER REVENUES/GRANTS   100   50   70   760   200   200   200   200   200   200   200   200   300
INTEREST   110   230   270   150   150   100   100   90     OTHER REVENUES/GRANTS   100   50   70   760   200   200   200   200   200   200   200   200   300
OTHER REVENUES/GRANTS   100   50   70   760   200
TRANSFERS FROM GENERAL FUND   300<
TOTAL ADDITIONAL ITEMS   510   580   640   1,210   650   600   600   590
NET INC/(DEC) TO WORKING CAPITAL 1,360 1,060 1,700 760 90 20 (120) (270) (360)
OTHER ITEMS
(USE OF)/ADDITION TO EMERGENCY RESERVE   130   360   270   230   90   0   0   0   0   0
ENDING WORKING CAPITAL 6,960 7,660 9,090 9,620 9,620 9,640 9,520 9,250 8,890
Emergency Reserve - (Dollars)   1,640   2,000   2,270   2,500   2,590 <t< td=""></t<>
Emergency Reserve as a % of Expenditures   18.4%   20.0%   21.3%   20.0%   19.1%   18.9%   17.8%   18.7%   18.8%

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	2019/20 (Act.)	<u>2020/21</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2024/25</u>	<u>2025/2</u>
Residential Units Per Year:	1,119	1,100	800	800	800	800	80
Non-Residential %:	21%	50%	50%	45%	40%	35%	359
Assessed Denneit Frank Den Hisite		Averages based on two ye					
Average Permit Fees Per Unit:		Building \$2,700	Planning \$1,200	Engineering \$2,100			
3 Year Average CPI:	1.49%	φ2,700	φ1,200	ψ2,100			
5 Teal Average Of I.	2019/20 (Act.)	2020/21	<u>2021/22</u>	2022/23	<u>2023/24</u>	2024/25	<u>2025/2</u>
Planning Program Eas (Staff):	\$1,270,000	\$1,300,000	\$1,120,000	\$1,140,000	\$1,170,000	\$1,190,000	\$1,210,00
Planning Program Fee (Staff): Plan. Prgm. Fee (Consultant):	\$260,000	\$460,000	\$1,530,000	\$1,730,000	\$2,280,000	\$1,230,000	\$930,00
Other Planning Fees:	\$200,000	\$480,000	\$640,000	\$650,000	\$650,000	\$660,000	\$930,000
Total FY	\$2,060,000	\$2,240,000	\$3,290,000	\$3,520,000	\$4,100,000	\$3,080,000	\$2,810,00
					ф1,100,000	<i>\\\\\\\\\\\\\</i>	<i>\\\\\\\\\\\\\</i>
Capital Improvement Charges:		BASED ON HOURLY		. ,			
Interest:	1.00%						
Other Revenues:		INCREASE BY AVER		EVIOUS 3 YEARS	1.49%		
Grants:		BASED ON AWARDE	D GRANTS				
		<u>2020/21</u>	<u>2021/22</u>	ollars in thousand: <u>2022/23</u>	5) <u>2023/24</u>	<u>2024/25</u>	<u>2025/2</u>
iunning a Developmen	ni Jervice	cs - Expense A	ssumptions (at	mars in chousand:	5)		
Salaries:		<u>2020/21</u>	2021/22	<u>2022/23</u>	<u>2023/24</u>		
Salaries: 7/1		<u>2020/21</u> 2.00%	<u>2021/22</u> 2.00%	<u>2022/23</u> 2.00%	<u>2023/24</u> 2.00%	2.00%	2.00
Salaries:		<u>2020/21</u>	2021/22	<u>2022/23</u>	<u>2023/24</u>		2.00
<b>Salaries:</b> 7/1 Salary Base: Additional Personnel:		<u>2020/21</u> 2.00% \$5,480	<u>2021/22</u> 2.00% \$5,590	<u>2022/23</u> 2.00%	<u>2023/24</u> 2.00%	2.00%	2.00
<b>Salaries:</b> 7/1 Salary Base:	(CPTA)	<u>2020/21</u> 2.00% \$5,480 (\$140)	2021/22 2.00% \$5,590 \$160	<u>2022/23</u> 2.00% \$5,870	<u>2023/24</u> 2.00%	2.00% \$6,110	2.00
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help:	(CPTA)	<u>2020/21</u> 2.00% \$5,480	2021/22 2.00% \$5,590 \$160	<u>2022/23</u> 2.00% \$5,870	<u>2023/24</u> 2.00%	2.00% \$6,110 1.49%	2.00 <sup>4</sup> \$6,23
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER. 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u>	2.00% \$6,110 1.49% MATE) <u>2024/25</u>	2.00 \$6,23 <u>2025/2</u>
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER <u>2020/21</u> 28.100%	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500%	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700%	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200%	2.00% \$6,110 1.49% MATE) <u>2024/25</u> 29.500%	2.00 \$6,23 <u>2025/2</u> 28.600
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400%	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400%	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u>	2.00% \$6,110 1.49% MATE) <u>2024/25</u> 29.500% -8.400%	2.00 \$6,23 <u>2025/2</u> 28.600
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400%	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200%	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00%	2.00 \$6,23 <u>2025/2</u> 28.600
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200%	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49%	2.00 <sup>4</sup> \$6,23 <u>2025/2</u> 28.600 <sup>4</sup>
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200% - <mark>8.400%</mark>	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49% 1.49%	2.00 \$6,23 <u>2025/2</u> 28.600 -8.400
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant:	(CPTA)	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200% -8.400%	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49%	2.00 \$6,23 <u>2025/2</u> 28.600 -8.400
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & F	(CPTA) Iousing Element	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000	2023/24 2.00% \$5,990 (PERS ESTII 2023/24 29.200% -8.400% 2023/24 \$1,000	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49% 1.49% 2024/25	2.00 \$6,23 <u>2025/2</u> 28.600 -8.400
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & H Specie	(CPTA) lousing Element fic Plan Updates	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23	<u>2023/24</u> 2.00% \$5,990 (PERS ESTII <u>2023/24</u> 29.200% -8.400%	2.00% \$6,110 1.49% <u>2024/25</u> 29.500% -8.400% 8.00% 1.49% 1.49% <u>2024/25</u> \$300	2.00 \$6,23 <u>2025/2</u> 28.600 -8.400 <u>2025/2</u>
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & H Specit	(CPTA) lousing Element fic Plan Updates ineering Studies	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000 \$450	2023/24 2.00% \$5,990 (PERS ESTII 2023/24 29.200% -8.400% 2023/24 \$1,000	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49% 1.49% 2024/25	2.00 \$6,23 28.600 -8.400 <u>2025/2</u>
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & H Specit MT Action Plan, Utility Plans & Eng Ag Mitigation Study/Commercia	(CPTA) lousing Element fic Plan Updates ineering Studies I Design Guides	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000	2023/24 2.00% \$5,990 (PERS ESTII 2023/24 29.200% -8.400% 2023/24 \$1,000 \$850	2.00% \$6,110 1.49% <u>2024/25</u> 29.500% -8.400% 8.00% 1.49% 1.49% 2024/25 \$300 \$500	2.00 \$6,23 <u>2025/2</u> 28.600 -8.400 <u>2025/2</u> \$50
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & H Specit MT Action Plan, Utility Plans & Eng Ag Mitigation Study/Commercia Park Master Plans - Speci	(CPTA) lousing Element fic Plan Updates ineering Studies I Design Guides ecific Plan Areas	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER INCREASE BY AVER 2020/21 \$195	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100 \$100 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000 \$450 \$50	2023/24 2.00% \$5,990 (PERS ESTIN 2023/24 29.200% -8.400% 2023/24 \$1,000 \$850 \$200	2.00% \$6,110 1.49% <u>2024/25</u> 29.500% -8.400% 8.00% 1.49% 1.49% 2024/25 \$300 \$500 \$200	2.00 \$6,23 2025/2 28.600 -8.400 2025/2 \$50 \$20
Salaries: 7/1 Salary Base: Additional Personnel: Extra Help: Overtime: Retirement: PERS Cost Sharing: Health: Other Benefits: Other SMS: General Plan Consultant: General Plan Update & H Specit MT Action Plan, Utility Plans & Eng Ag Mitigation Study/Commercia	(CPTA) lousing Element fic Plan Updates ineering Studies I Design Guides ecific Plan Areas	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000 \$450	2023/24 2.00% \$5,990 (PERS ESTII 2023/24 29.200% -8.400% 2023/24 \$1,000 \$850	2.00% \$6,110 1.49% <u>2024/25</u> 29.500% -8.400% 8.00% 1.49% 1.49% 2024/25 \$300 \$500	2.00 \$6,23 2025/2 28.600 -8.400 2025/2 \$50 \$20 \$20 \$20 \$20
7/1 Salary Base: Additional Personnel: <b>Extra Help:</b> <b>Overtime:</b> <b>Retirement:</b> <b>PERS Cost Sharing:</b> <b>Health:</b> <b>Other Benefits:</b> <b>Other SMS:</b> <b>General Plan Consultant:</b> General Plan Update & H Specit /MT Action Plan, Utility Plans & Eng Ag Mitigation Study/Commercia Park Master Plans - Speci	(CPTA) lousing Element fic Plan Updates ineering Studies I Design Guides ecific Plan Areas g, Design, Engr) Total FY	2020/21 2.00% \$5,480 (\$140) INCREASE BY AVER 2020/21 28.100% -8.400% INCREASE PER YEA INCREASE BY AVER INCREASE BY AVER 2020/21 \$195	2021/22 2.00% \$5,590 \$160 AGE CPI FOR PRI 2021/22 29.500% -8.400% R AGE CPI FOR PRI AGE CPI FOR PRI 2021/22 \$1,000 \$100 \$100 \$100 \$100 \$100 \$100	2022/23 2.00% \$5,870 EVIOUS 3 YEARS 2022/23 28.700% -8.400% EVIOUS 3 YEARS EVIOUS 3 YEARS EVIOUS 3 YEARS 2022/23 \$1,000 \$450 \$50 \$230 \$1,730	2023/24 2.00% \$5,990 (PERS ESTIN 2023/24 29.200% -8.400% 2023/24 \$1,000 \$850 \$200 \$230 \$2,280	2.00% \$6,110 1.49% MATE) 2024/25 29.500% -8.400% 8.00% 1.49% 1.49% 1.49% 2024/25 \$300 \$500 \$200 \$230	2025/2 2.009 \$6,23 28.6009 -8.4009 2025/2 \$50 \$20 \$20 \$20 \$20 \$23 \$93

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#### INTERNAL SERVICE FUNDS

The Internal Service Fund group is projected to be self-balancing throughout the Five-Year Forecast. Since the Internal Service Fund group is funded by charges to the operating funds, issues that will affect the Internal Service Funds are dealt with in conjunction with analysis of the impact on the operating funds. Each of the funds within the Internal Service Fund group is continually reviewed to determine where more cost effective programs and services can be utilized, and expenditure reductions have been made in recent years to reduce the impact of cost sharing on all other City operations.

#### **DEBT SERVICE FUNDS**

The Debt Service Fund group, out of necessity and legal obligation, will be fully funded in order to make the required debt payments.